

EXPAT & CO IS HIRING

Working at Expat & Co is like travelling every day: the international nature of our business and our tailor-made products mean that no two days are the same. If you are looking for a job with variety, opportunities to hone your skills and expertise, and a touch of expat life, then we have the right job for you.

Are you the person we are looking for? Are you brimming with enthusiasm for the insurance sector? Are you highly organised and do you have a natural flair for dealing with our exceptionally diverse and international clientele?

About us:

Expat & Co is an international insurance underwriting company with vision, a family atmosphere and a professional approach.

Since 2023, we have been part of the French group APRIL with lots of subsidiaries worldwide.

Expat & Co introduced the "Chameleon" Principle to the insurance world, combining the advantages of a local and global approach in a single product. Portability, adaptability and continuity are the major advantages for our 'nomadic' clientele.

We are highly motivated and aim to rapidly expand our product range in Western Europe.

Our head office is located in Ternat (Belgium), next to the E40 motorway.

INSURANCE ADVISOR

Your responsibilities:

- As an Insurance Advisor, you are the specialist in international insurance for expats, business travellers and international students.
- You will use your empathy to understand the needs and expectations of your prospects. You will translate these into targeted and creative tailor-made solutions.
- You will be the point of contact for major clients (international companies, universities, government) throughout Europe and will build long-term relationships with them.
- You also handle the administrative side of your sales and work closely with the production department.
- You work independently and report to management on a regular basis.

Your profile:

- You preferably have a bachelor's degree in insurance (or equivalent through experience) and a PCP certificate. Don't be put off by the degree requirement. If this job is right for you, contact us and convince us. We will then provide training.
- You have some experience in sales to large customers (HRM, CFO level).
- You know how to enthuse and retain customers.
- You are driven, socially skilled, competitive and results-oriented.
- You work accurately, efficiently, proactively and in a solution-oriented manner.
- You are a good communicator and speak and write fluently in English, Dutch and French. Other languages are an asset (especially German and Spanish).
- You are completely up to speed with the digital world you are fluent in Word and Excel, Outlook and with apps

We offer:

- A fascinating and varied full-time job;
- A range of unique and flexible products and services, enabling you to offer customers tailor-made solutions for their specific challenges;
- Internal training (because what we do cannot be found anywhere else);
- Competitive remuneration.
- You can count on fringe benefits (meal vouchers, hospitalisation insurance, group insurance, remote working etc.).

If this sounds like music to your ears, please contact us quickly with your CV and cover letter at mahdi@expatinsurance.eu .